

Introduction to MobileERP AI ROWE System

10x Freedom with MobileMXM: Management Experience Management

ROWE: Result Only Work Environment

ROWE: MobileERP Suite

10x Work: MobileWXM [Show how?](#)

10x Sales: MobileCXM [Show how?](#)

10x Delivery: MobileSXM [Show how?](#)

10x Retention: MobileEXM [Show how?](#)

10x Profit: MobileFXM [Show how?](#)

10x Freedom: MobileMXM [Show how?](#)

A **Management Experience Management System** is a structured approach that helps organizations design and provide IT and AI based system to manage their tasks, teams, and resources efficiently aligned with Goals to increase profit etc.

ERP stands for Enterprise Resource Planning. MobileERP is a type of software that organizations use to manage day-to-day business activities such as accounting, procurement, project management, risk management and compliance, human resource, payroll, construction, manufacturing, services and supply chain operations. It includes enterprise performance management, software that helps plan, budget, predict, and report on an organization's financial results. MobileERP tie together a multitude of business processes and enable the flow of data between them. By collecting an organization's shared transactional data from multiple sources, MobileERP systems eliminate data duplication and provide data integrity with a single source of truth. Today, ERP systems are critical for managing thousands of businesses of all sizes and in all industries. Without EXPERIENCE of working on ERP Systems an employee is considered uneducated and cannot work in company for long or cannot progress.

AI stands for Artificial Intelligence. It is a branch of computer science that deals with the creation of intelligent machines that can perform tasks that typically require human intelligence, such as visual perception, speech recognition, decision-making, and language translation. MobileERP is AI based system which makes management decisions to automatically defining and allocating the work to specific employees into their TODO List. MobileERP AI also monitors and followup work which are not done or delayed and gets it done in time and budget. MobileERP AI works like Manager to get work done.

Create apps that work the way you work

SoftRobot Codeless Platform

Business and IT innovating together, faster than ever

Accelerate digital transformation, future-proof applications, and eliminate tech debt

Transform your IT Department and Management thinking today

TOOL FOR

1. TOP MANAGEMENT
2. IT MANAGERS
3. PROGRAMMERS
4. IMPLEMENTERS
5. CONSULTANTS

ERP: Free Built-in Ready to use ERP & 50+ Business Application with 100+ best practices process

BPA: Business Process Automation. Process Optimization, Process based ERP & Business

DTS: Digital Transformation to latest technology from old Legacy Systems

CMS: Cloud Migration Acceleration. From in-house windows apps to cloud apps

Digital Experience Transformation: Put your business with AI on web, mobile etc.

Rapid Application Delivery: Bring to use or market faster then anybody else.

10x Freedom

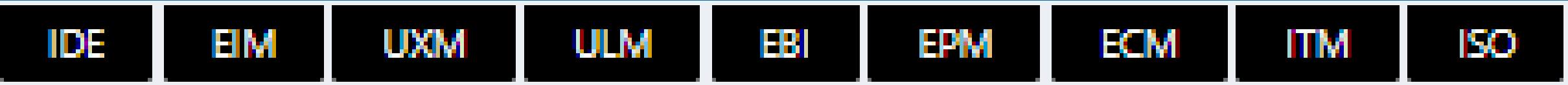
Turn your ideas into apps, visually without coding

10x Freedom From costly ERP & Other Software's

10x Freedom From costly IT People & Non-performing Managers

10x Freedom From micro managing and wasting time in office

MobileMXM SoftRobot System for IT Management – 10 Modules



MobileWXM	MobileCXM	MobileSXM	MobileEXM	MobileFXM	MobileMXM
Workplace Experience Management	Customer Experience Management	Supplychain Experience Management	Employee Experience Management	Finance Experience Management	Management Experience Management
DBM: Dashboard Management	CRM: Customer Relation Mgmt	SCM: Supply Chain Management	HCM: Human Capital Management	ACC: GL Accounts Management	IDE: Int. Codeless Development Env.
DBS: Daily Briefing System	DMM: Digital Marketing Mgmt	PPP: Plan, Procure & Purchase	TLM: Travel & Leave Management	FRM: Finance Resource Management	EIM: ERP Implementation Mgmt
GTD: Getting Things Done	TMM: Tender Marketing Mgmt	MFG: Manufacturing & Shopfloor	TOM: Time Office Management	CSM: Costing & Spend Management	ULM: User Lifecycle Management
ETM: Enterprise Task Management	OMS: Offer Management System	EPC: Engg., Procure, Construction	PAY: Staff Payroll Management	GST: Goods and Service Tax	UXM: User Experience Management
DRS: Daily Reporting System	SDM: Sales & Distribution Mgmt	IMS: Inventory Management Systems	WAG: Labour Wage Management	EXM: Export Import Management	EPM: Enterprise Process Management
ECM: Ent. Collaboration Mgmt	SMS: Service Management System	LMS: Logistics Management Systems	LMS: Learning Management Sys	SEM: Strategic Enterprise Mgmt	EBI: Enterprise Biz Intelligence
ESP: Ent. Sharepoint Portal	PMS: Project Management System	EAM: Enterprise Asset Management	PGM: Performance & Goal Mgmt	CGM: Corporate Governance Mgmt	ECM: Enterprise Content Mgmt
DSS: Department Self Service	COM: eCommerce Management System	MMS: Maintenance Mgmt Systems	PAM: Personal & Administration	GRC: Governance Risk & Control	ITM: IT Services Management
TSS: Travel/Claim Self Service	CSS: Customer Support System	QMS: Quality Management System	LEG: Legal Management System	AAM: Account Audit Management	ITA: IT Asset Management
ESS: Employee Self Service	PLM: Product Lifecycle Mngt	SCS: Seller Center Portal	FOR: Front Office Reception	SMS: Security Management System	ISO: ISO Quality Management
GTD, ROWE, DMS, PDCA, 8020	COPC, ISO, CXO, CANVAS	APICS, MRP, LEAN, PMI, 5S	PCMM, HRBS, KPI, KRA, ISO	ABC, COPA, GAAP, RISK, RATIOS	CMMi, 6S, BPR, AIOP, ITSM, DEVOPS
My Daily Briefing System					
Email Inbox	Meetings/MOMs	Tasks/Activities	Tickets/Holds	Alerts/Reminders	Chat Messages

Above are 50+ Free ready-to-use business apps with MobileERP SoftRobot

SoftRobot Framework: Process > Apps > Reports & Dashboards

SoftRobot Framework *The Platform for the era of Codeless AI/ERP Apps Development*

Product	SoftRobot Framework <i>The Platform for the era of Codeless AI/ERP Apps Development</i>						
Benefits	Automates End-to-End Business Processes	Key to Digital Transformation on Web or Mobile	Built-in ERP Apps Template Library	Development Take Minutes vs. Months	80% Automation at 20% Costs	Zero License, AMC Costs with Training Order	Low code, Strong, Secure, and Flexible
Technology	Application Lakehouses						
Description	Lakehouses are data architectures that allow organizations to store and manage structured and unstructured data in a single location, using various tools and frameworks to process and analyze that data. This can include SQL-based queries and analytics, as well as machine learning and other advanced analytics techniques. Application Lakehouse is made of following sub product lakehouses and builders.						
Sub Products	SoftRobot Process Developer				SoftRobot App Developer	SoftRobot Fabric	
AI Studios	ORGANIZATION	DEPARTMENT/ROLES	WORKSPACE/RIGHTS	PROCESS	PROCESS STEPS	FORMS & WORKFLOW	REPORTS & DASHBOARDS
Relation	<i>Will have many branches/sites</i>	<i>Will have many departments & roles</i>	<i>Will access many process</i>	<i>Will have many process steps</i>	<i>Will have many forms</i>	<i>Will have many reports</i>	<i>Will access multiple Lakehouse</i>
Datastructure	GROUP>COS>BRANCH>SITE	GROUP>COS>DEPARTMENT>ROLES	ROLES>PROCESS>USERS	PROCESS>TODO STEPS	TODO STEPS>WORKFLOW	WORKFLOW>FOLDER>FORMS	WORKFLOW>FOLDER>REPORTS
Data Example	XYZ Group>ABC Co>HO>Site X	Purchase Dept/Manager or Executive	Purchase Managers	Procurement, Purchase	MR>PR / PO>MIR	MR, PR, PO, MIR	Delayed Deliveries
Responsibility	Directors	Vice President	General Manager	Managers	Process Owners	Executives	Everybody
Major Work	<i>Monitors Company Progress</i>	<i>Monitors Departments Progress</i>	<i>Monitors Manager Progress</i>	<i>Delegates and Monitors work</i>	<i>Initiates Process with work</i>	<i>Executes Work wrt Todo Lists</i>	<i>Monitors self performance</i>

Process	SoftRobot Process Developer AI Studio						
Process Steps	PROCESS FLOWCHART	WORKFLOW FLOWCHART	CHECKLIST FLOWCHART	AUTOMATION	ANALYSIS	RESPONSIBILITY	SECURITY
Discipline	BPR: Business Process Mgmt	TODO: Swimlanes Diagram Task Design	CCA: Compliance Control Audits	CICD: With Menuless Software	FMEA: Root Cause Analysis	GTD: Get things done in time	SAFETY: Access Control
Benefits	<i>Better Visibility, Control & ROI</i>	<i>Reduce Costs, Risks & Delays</i>	<i>Reduce Failure, Improve Quality</i>	<i>Improves productivity & experience</i>	<i>NCR, Improve & Change</i>	<i>Delegation and Accountability</i>	<i>Reduce Risks, Thefts, Worries</i>
Major Work	Define Process for each Departments & Link it	Define TODO Process Steps for each Process with links	Define Checklist for each Process steps	Link Workflows-Forms Reports to each steps	Setup measurable Performance Targets	Define Users who will perform each steps	Give rights for Channels Web/Mobile for users
Data Example	SCM: MIR>PR>PO>PI>BP>PAY	MIR>RFQ>QUOTE>COMPARE>PR	MIR>Check req wrt delivery	MIR:Form Entry>Approve>Print	MIR: Baseline = 1 day / 1 hr	MIR=ENGINEER ROLE	ENGINEER = PC ON WEB

Process	SoftRobot App Developer AI Studio						
Process Steps	CREATE APPLICATION			CUSTOMIZE APPLICATION			
Discipline	AGILE: Scrum & Kanban based	DevOps: CICD Development	RAD: Rapid App Development	SPIRAL: Database Management	LEAN: SQL Programming	XP: Link Programming	FDD: GUI Programming
Benefits	<i>Better control over development</i>	<i>Faster Testing & Deployment plan</i>	<i>Codeless Application created</i>	<i>Auto Form Modifications</i>	<i>Auto Folder Modifications</i>	<i>Auto Links in Forms/Folders</i>	<i>Auto field rename in Forms</i>
Major Work	Define Application name	Assign Workflow user rights	Create Application	Create Fields in Tables	Refresh Views	Setup Fields Relationships	Setup Dictionary
Sub Works	Assign to Module & Submodule	Open>Approve>Approved/Hold/Rej	Auto creates DB & Apps	Write Field name and data types	Modify Views to suite GUI	Link Primary & Foreign Keys	Rename field names for GUI
Data Example	SCM>Purchase>PO	Open = Purchase Executive	PO / PODET Tables created	PONO, PODATE, SUPPLIERID ETC.	POREG / PODETREG	Supplierid link to Supplier Tbl	SupplierID = Vendor Name

Process	SoftRobot Fabric Reports & Dashboard Developer AI Studio						
Process Steps	DATA SOURCE	DATA TRANSFORM	DATA STORE & SHARE		DATA CONSUME		
Discipline	Data Factory	Data Engineering	Data Warehousing	Data Science	Real-time Analytics	Business Intelligence	Artificial Intelligence
Benefits	<i>Produce data required</i>	<i>Prepare data to share</i>	<i>Provide fast data</i>	<i>Provide Knowledge</i>	<i>Make faster decisions</i>	<i>Make wise Decisions</i>	<i>Automate Decision making</i>
Major Work	Link/Import/Load/Pull/RPA	Code/Connector/IOT	Dataset/Pipeline	ML/DL/ES Models	Alerts, Notifications	Reports, Dashboards	Chatbots / Alexa / Robots
Data Example	<i>Datasets/Files/Emails/SM</i>	<i>SQL/APIs/PLCs</i>	<i>OLAP/Data Lake</i>	<i>Open AI Studio</i>	<i>Onscreen/email/sms</i>	<i>Matrics, Graphs, Pivots</i>	<i>NLP, GLP, ES, GPT, COPILOT</i>

OnCloud / OnPremise or OnWeb / OnMobile

1. SoftRobot Codeless Process Developer AI Studio

SoftRobot Process Developer AI Studio						
PROCESS FLOWCHART	WORKFLOW FLOWCHART	CHECKLIST FLOWCHART	AUTOMATION	ANALYSIS	RESPONSIBILITY	SECURITY
BPR: Business Process Mgmt <i>Better Visibility, Control & ROI</i>	TODO: Swimlanes Diagram Task Design <i>Reduce Costs, Risks & Delays</i>	CCA: Compliance Control Audits <i>Reduce Failure, Improve Quality</i>	CICD: With Menuless Software <i>Improves productivity & experience</i>	FMEA: Root Cause Analysis <i>NCR, Improve & Change</i>	GTD: Get things done in time <i>Delegation and Accountability</i>	SAFETY: Access Control <i>Reduce Risks, Thefts, Worries</i>
Define Process for each Departments & Link it	Define TODO Process Steps for each Process with links	Define Checklist for each Process steps	Link Workflows-Forms Reports to each steps	Setup measurable Performance Targets	Define Users who will perform each steps	Give rights for Channels Web/Mobile for users
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SoftRobot - Codeless Programming Architecture

ADMIN		DEVELOPER						IMPLEMENTER
USER MANAGER	MENU MANAGER	FORM MANAGER	PROCESS MANAGER	SELSERVICE MANAGER	DASHBOARD MANAGER	REPORT MANAGER	MESSAGE MANAGER	SETUP MANAGER
Create User	Create Rights	Create Form/Workflow	Create Process	Create SelfService/Chatbot	Create Alert/Dashboard	Create Report	Create API/RPA/MSG	Enter Company Master
Manage Edit User	Manage Edit Rights	Edit Form/Workflow	Edit/Modify Process	Edit/Modify SS/Chatbot	Edit Alert/Dashboard	Edit/Modify Report	Edit API/RPA/MSG	Enter Business Master
Disable User	Delete Rights	Delete Form/Workflow	Delete Process	Delete SelfService/Chatbot	Delete Alert/Dashboard	Delete Report	Delete API/RPA/MSG	Map Employee to Users

BPM - Business Process Management Automation

MobileBPM	PLANNING			DEVELOPMENT							ANALYSIS		
Process	Standarization	Collaboration	Finalization	Document	Task Owners	Leadtime	Progress	Automation			Performance	Status	Intelligence
Task	Define Process	Share & Discuss Process	Finalize & Freeze Process	Form, Report, Program, Integration, Chatbot or Activity	User who will do this activity	Allowed Standard Time to do this Activity or Process Operations	Progress of Process when this activity is	Activity based Workflows	Time based Workflow	Instant Workflow	Process Performance DASHBOARDS	Process Status KANBAN BOARDS	Process Intelligence VISUAL BOARDS
ROLES	Process Manager	Stakeholders	Directors	Process Development Manager							Process Owners	Process	Process Manager
Examples	Process Owner HR Department												
Process Work	Draft Recruitment Process	Disussion on Draft Rec Process	Finalized Recruitment Process	SoftRobot Development	Responsibility Development	Baseline Setup	Progress Mark	Triggers by Activity	Triggers by Time	Triggers by Event	Completed/Pending Tasks	NEW	People
Activities-Owners	- Hiring Request from ESS	- BG Check before Offer Letter	- Hiring Request from ESS/Auto	Data Entry Form	All Employees who has ESS	Startup Document	0	Y			% Progress of Process	TODD	Due Todo Tasks
Activities-Owners	- Hiring Sanction from Directors	- There should be auto HR Req	- Hiring Sanction from Directors	Report Cum Approval Form + Panel	Only Directors	1 days	10	Y			Delayed Days to Start	INPROGRESS	In Progress Tasks
Activities-Owners	- Vacancy Published by HR	- Interview Auto taken by System	- Vacancy Published by HR	Integration with Linked in/Naukri API	Only HR Department Users	3 days	20	Y		On Linked in/Naukri	System Allowed Leadtime	COMPLETED	OverDue Tasks
Activities-Owners	- Candidate Applying		- Candidate Applying	Candidate Chatbot from Website/LIN	Only Candidates	10 days	30	Y	Vacancy Reminder		Actual Claimed Leadtime	MESSAGES	Occurance vs Completed Tasks
Activities-Owners	- Call Candidate for Interview		- Call Candidate for Interview	Report Cum Selection Form	Only HR Department Users	2 days	40	Y	Interview Reminder		Dealged Costs		Performance
Activities-Owners	- Interview Taken by Panel		- Interview Taken by Panel/Sys	Data Entry Form	Only Panel can access	2 days	50	Y			System Allowed Costs		Goals vs Achieved
Activities-Owners	- Select Candidate by Panel		- Select Candidate by Panel	Report Cum Selection Form	Only Panel can access	1 days	60	Y			Actual Costs Incurred		Budget vs Costs
Activities-Owners	- Offer Letter Sent by HR		- Background Check Done by HR	Data Entry Form	Only HR Department Users	5 days	70	Y			Status: Done, Inprogress		Problems
Activities-Owners	- Offer Letter Accepted by Cand		- Offer Letter Sent by HR	Report	Only HR Department Users	2 days	80	Y					Defects
Activities-Owners	- Background Check Done by HR		- Offer Letter Accepted by Cand	Report + Form	Only Candidates	3 days	90	Y					Deviation
Activities-Owners	- Appointment Letter Sent by HR		- Appointment Letter Sent by HR	Report	Only HR Department Users	1 days	95	Y	Joining Reminder				Checklists
Activities-Owners	- Joined Marked by HR		- Joined Marked by HR	Activity	Only HR Department Users	End of process	100	Y					Safety
TOTAL						30 days							

2. SoftRobot Codeless App Developer AI Studio

SoftRobot App Developer AI Studio

CREATE APPLICATION			CUSTOMIZE APPLICATION			
AGILE: Scrum & Kanban based	DevOps: CICD Development	RAD: Rapid App Development	SPIRAL: Database Management	LEAN: SQL Programming	XP: Link Programming	FDD: GUI Programming
Better control over development	Faster Testing & Deployment plan	Codeless Application created	Auto Form Modifications	Auto Folder Modifications	Auto Links in Forms/Folders	Auto field rename in Forms
Define Application name	Assign Workflow user rights	Create Application	Create Fields in Tables	Refresh Views	Setup Fields Relationships	Setup Dictionary
Assign to Module & Submodule	Open>Approve>Approved/Hold/Rej	Auto creates DB & Apps	Write Field name and data types	Modify Views to suite GUI	Link Primary & Foreign Keys	Rename field names for GUI
SCM>Purchase>PO	Open = Purchase Executive	PO / PODET Tables created	PONO, PODATE, SUPPLIERID ETC.	POREG / PODETREG	Supplierid link to Supplier Tbl	SupplierID = Vendor Name

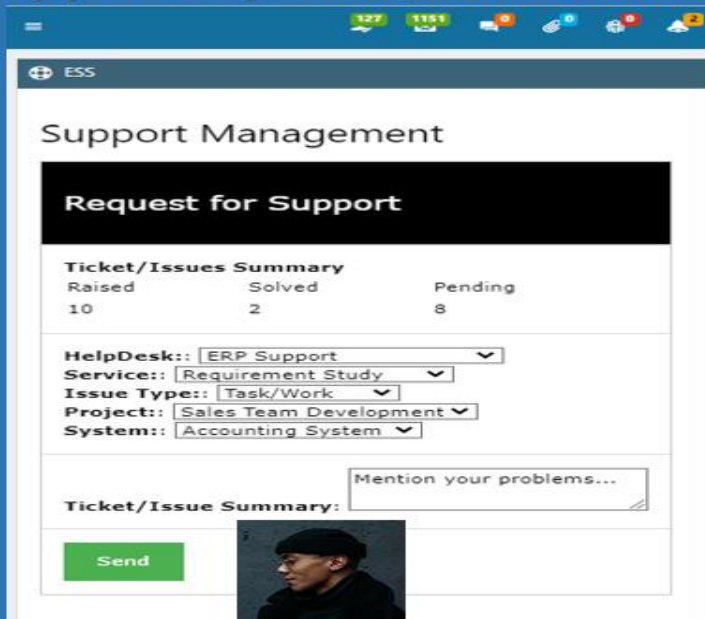
MobileERP powered by SoftRobot codeless programming tool - Platform Tour



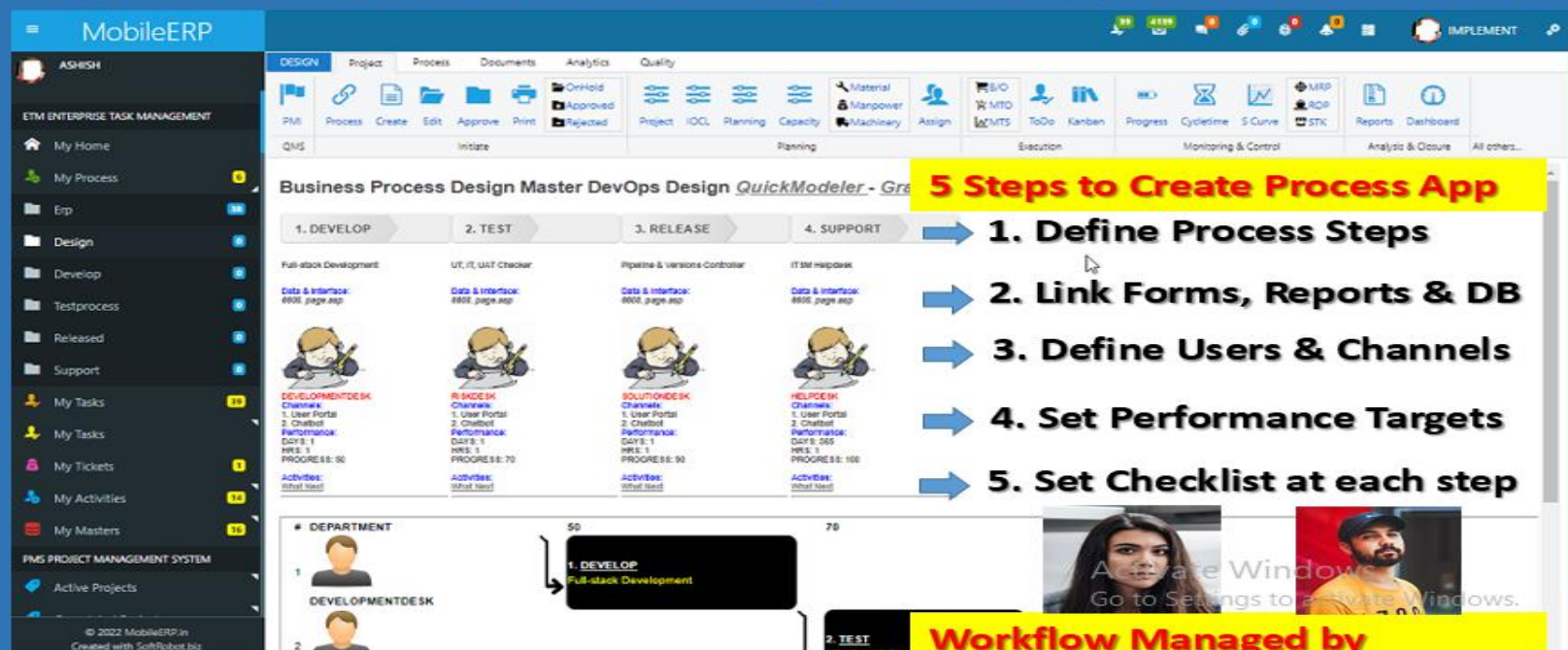
Digital Process Automation Software : Go beyond ERP with workflow based ERP

This is customer or end user app user portal/self service

This is SoftRobot App Studio, the low code authoring experience that powers the applications, process and users



End user Application Used by Clients, Employees and Managers

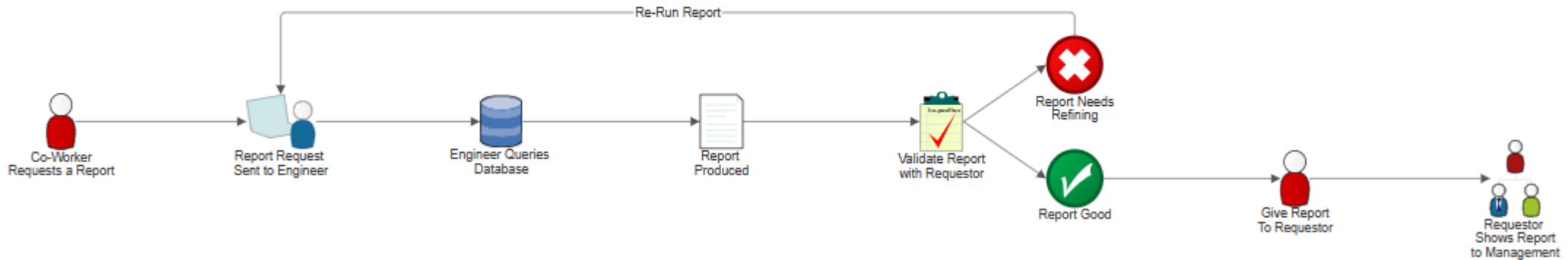


Workflow Managed by Business and IT Persons

3. SoftRobot Codeless Report Developer AI Studio

SoftRobot Fabric Reports & Dashboard Developer AI Studio						
DATA SOURCE	DATA TRANSFORM	DATA STORE & SHARE		DATA CONSUME		
Data Factory	Data Engineering	Data Warehousing	Data Science	Real-time Analytics	Business Intelligence	Artificial Intelligence
<i>Produce data required</i>	<i>Prepare data to share</i>	<i>Provide fast data</i>	<i>Provide Knowledge</i>	<i>Make faster decisions</i>	<i>Make wise Decisions</i>	<i>Automate Decision making</i>
Link/Import/Load/Pull/RPA	Code/Connector/IOT	Dataset/Pipeline	ML/DL/ES Models	Alerts, Notifications	Reports, Dashboards	Chatbots / Alexa / Robots
Datasets/Files/Emails/SM	SQL/APIs/PLCs	OLAP/Data Lake	Open AI Studio	Onscreen/email/sms	Matrics, Graphs, Pivots	NLP, GLP, ES, GPT, COPILOT
OnCloud / OnPremise or OnWeb / OnMobile						

Make Report Workflow



Modern Codeless Self-service BI and Analytics Platform

Transform data into insights and actions in minutes without using any Analytics tools or 3rd party software. Turn raw data into insightful reports and dashboards without asking any IT Person to prepare for it. Track your key business metrics, see longtime trends, identify outliers and predict the future.

Start visualizing your data today without buying Analytics Software and hiring expert.

MobileMXM SoftRobot IDE System => Integrated Development Environment



An **Integrated Development Environment (IDE)** is a software application that **combines commonly used developer tools** into a compact **graphical user interface (GUI)**. IDE enhances developer efficiency, code quality, and overall development experience by providing a unified environment for managing all aspects of software development from Editor to Debugger. It is primary tool for AI PROGRAMMERS.

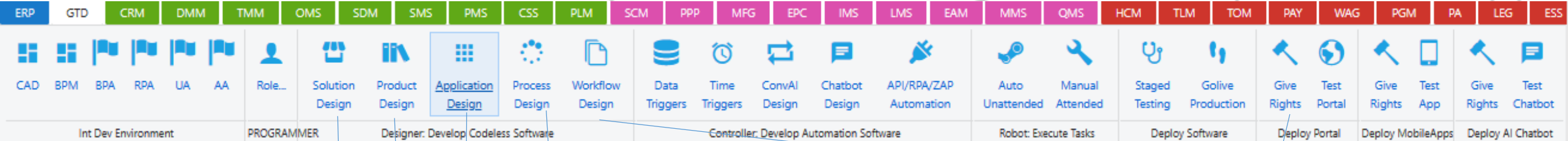
An **codeless software development** empowers a broader range of individuals to create functional and scalable applications without the traditional reliance on manual coding. It's a paradigm shift that emphasizes visual design, flexibility, and accessibility in the software development process. In codeless development, an **abstraction layer** shields developers from direct exposure to code. They use visual tools to define application logic, data structures, and user interfaces. In codeless development business logic is stored in database as knowledgebase and abstract layer of expert system inference engine generates forms, menus and reports based on knowledge processed by AI inference engine.

An **Expert System** is a type of **(AI) software** that simulates the behavior and decision-making of human experts in a specific domain.

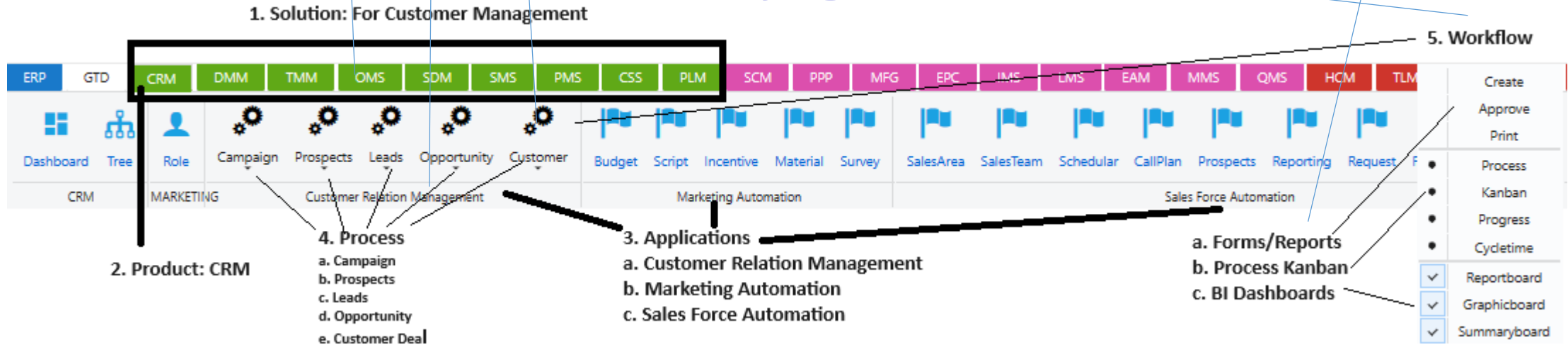
The **knowledge base** contains facts, rules, procedures, and intrinsic data relevant to a specific domain. The **inference engine** is the heart of the expert system. Its primary function is to: **Fetch relevant knowledge** from the knowledge base. **Interpret** this knowledge. **Find solutions** to user problems by applying rules and reasoning. **Infer new facts** based on existing information. IDE is primary part of system which allows you to key in knowledge. Its like teaching SoftRobot – Software Robot on what to do and when?.

1. **Designer:** Designer helps you design codeless software via Solution, Product, Application, Process and Workflow forms
2. **Controller:** Helps you design automation software via triggers, AI Agents, & Chatbots, RPA, API, Webservices, Zapper etc.
3. **Software deployment** refers to the process of **implementing, executing, and installing software into a production environment.**
 1. **Software:** This refers to installation, put master and golive transaction data with proper user rights and Golive production checks.
 2. **Portal:** It serves as a gateway to various services, offering a unified experience for users accessing diverse content and functionalities
 3. **MobileApp:** It is software apps working on mobile phones. Since android, iphone etc. has different set of functionality and app files.
 4. **Chatbot:** A **chatbot** is a computer program designed to **simulate human conversation** through text or voice interactions.

MobileMXM SoftRobot IDE System => IDE Designer: Develop codeless App



Everything Codeless

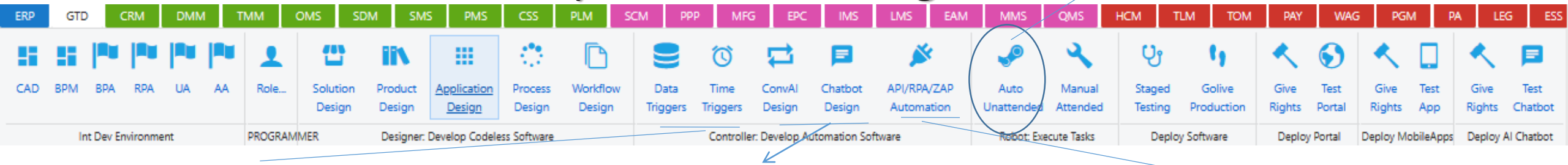


Multi-Device Codeless App Creator

1. Solution creator: *Build Customer or industry specific solutions*
2. Product creator: *Build sellable software products*
3. Application creator : *Build Applications that run on all devices*
4. Process creator : *Automate process visually*
5. Workflow creator: *Build customized forms, reports and workflows suitable to you*
 - a. Forms, workflow & Reports creator
 - b. Process Kanban, Task Tickets & TODO List creator
 - c. BI & Analytics creator

A **codeless app creator** is a powerful tool that allows individuals to build applications without writing traditional code.

MobileMXM SoftRobot IDE System => IDE Designer: Unattended Automation



Automation creator

1. Data Triggers
2. Time Triggers

Automation creator are data change triggers which respond to specific data modifications, while time-based triggers (events) execute based on schedules.

AI Agent Creator

1. Conversational AI Agent
2. Chatbot Assistants

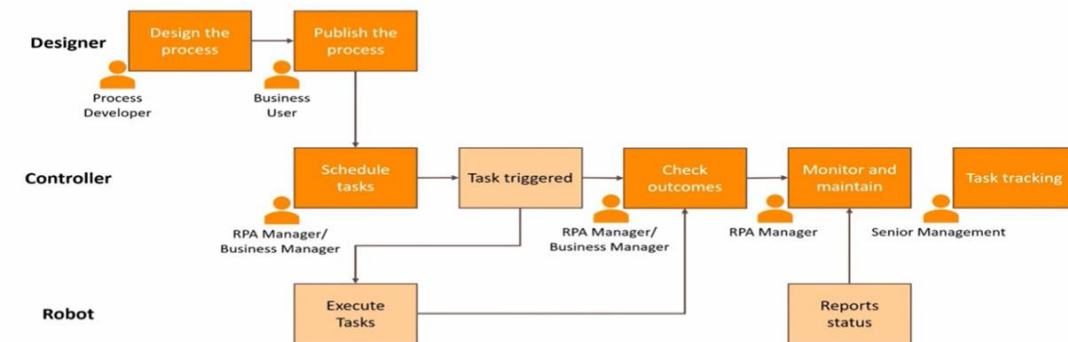
An **AI Agent Creator** is a tool or platform that allows users to build and create **artificial intelligence (AI) agents** without requiring extensive coding knowledge.

Integration Creator

1. API Integration
2. RPA Integration
3. Zappier Integration

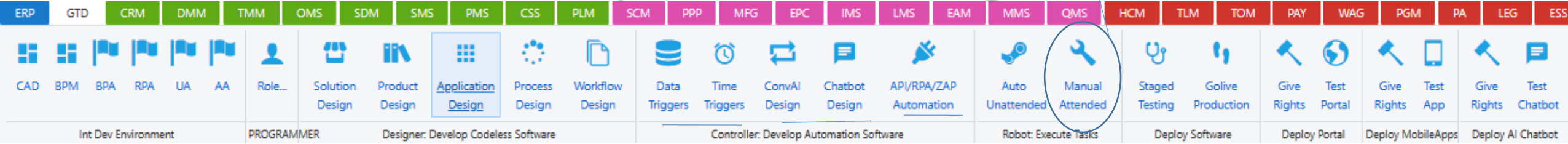
An **Integration Creator** is a powerful tool that simplifies the process of connecting different 3rd party software applications, databases, and services.

Unattended Automation



Unattended automation refers to a process where **machines perform tasks autonomously**, without the need for human intervention.

MobileMXM SoftRobot IDE System => IDE Designer: Attended Automation



User-Initiated

1. Approval Triggers
2. Email Triggers

User-Initiated: Attended bots are triggered by user actions (e.g., clicking a button etc.) On approval system automatically delegates task to every step of process.

Process-Initiated

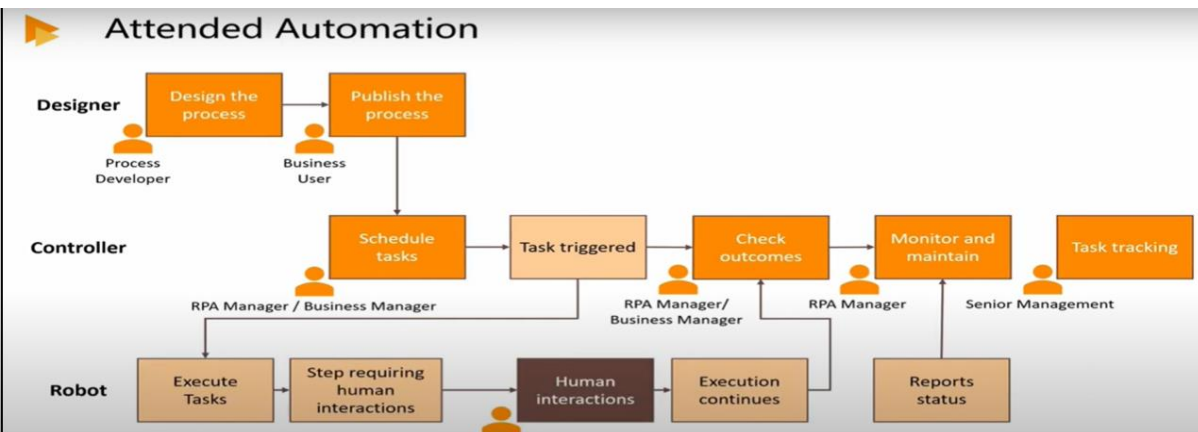
1. Auto Task Delegated
2. Auto form fill up

Process-Initiated triggers work on completion of task or ticket by a particular user. Next user gets work delegated automatically in its todo list and delay counting starts.

Delay-Initiated

1. Escalation Triggers
2. Risk Triggers

An **Delay Initiated** Trigger works when some task gets delayed due to failure of work . Work is often escalated . Risk checker also creates ticket of failure of work.



Attended automation refers to a process where **software robots (bots)** work in collaboration with human users to perform tasks.

MobileMXM SoftRobot IDE System => Deploy Software/Portal/Apps/CB

ERP	GTD	CRM	DMM	TMM	OMS	SDM	SMS	PMS	CSS	PLM	SCM	PPP	MFG	EPC	IMS	LMS	EAM	MMS	QMS	HCM	TLM	TOM	PAY	WAG	PGM	PA	LEG	ESS
CAD	BPM	BPA	RPA	UA	AA	Role...	Solution Design	Product Design	Application Design	Process Design	Workflow Design	Data Triggers	Time Triggers	ConvAI Design	Chatbot Design	API/RPA/ZAP Automation	Auto Unattended	Manual Attended	Staged Testing	Golive Production	Give Rights	Test Portal	Give Rights	Test App	Give Rights	Test Chatbot		
Int Dev Environment						PROGRAMMER	Designer: Develop Codeless Software						Controller: Develop Automation Software						Robot: Execute Tasks		Deploy Software		Deploy Portal		Deploy MobileApps		Deploy AI Chatbot	

- Deploy Software**
1. Give User Rights:
 2. Test Software:
- Deploy Portal**
1. Give User Rights:
 2. Test Software:
- Deploy MobileApps**
1. Give User Rights:
 2. Test Software:
- Deploy AI Chatbots**
1. Give User Rights:
 2. Test Software:

MobileERP Process, Modules and default User rights

CHATBOTS	SALESMEN	PROSPECTS	SUPPLIER	TECHNICIAN	CUSTOMER	CANDIDATE	EMPLOYEE
USERS--->	MARKETING	OFFER	SALES	PLANNING	INVOICE	TIMEOFFICE	ESS
Process --->	CRM Campaign	CRM Estimation	CRM Wholesale	CRM MakeToOrder Mfg	FRM Invoicing	HR Leave	Leave, Payroll, Budget, Claim
Process --->	CRM Opportunity	CRM Scheme&Pricelist	CRM ConsignmentSales	CRM MakeToStock Mfg	FRM Exports	HR Payroll	Resign, PR, HR, 360A, ITSM
Process --->	CRM Leads	CRM Quotations	CRM OnlineSales	CRM Backorder/ROP	BILLPASSING	HR	FACTORY
Process --->	CRM Customer Onboarding	CRM Leaflets	CRM Partner Sales	CRM Project Planning	FRM BillPassing	HR Recruitment	MFG Textile Yarn>Cloth MTS
Process --->	CRM Customer Experience	CRM Advertisements	CRM Buyback Sales	CRM Capacity Planning	FRM Site Expense	HR Orientation	MFG Cylinder Gas Filling FTO
USERS --->	DWORKER	TENDER	PROJECT	SERVICE	FRM Imports	HR Training	MFG Food Process Batch MTS
Process --->	CRM BulkEmail Marketing	CRM PreTender	CRM Project	CRM Contract AMC/CMC	ACCOUNTS	HR Appraisal	MFG Engineering Parts MTO
Process --->	CRM Whatsapp Marketing	CRM Tender	CRM BBU	CRM O&M Service/Repairs	FRM GL Accounting Mgmt	HR Seperation	MFG Electric FMCG ATO
Process --->	CRM Callcenter Mktg	CRM RateAnalysis	CRM RABILL	CRM Services/Subscriptions	BANKING	HR Retirement	MFG Vessels ETO
Process --->	CRM Digital Webinar Mktg	PLM	ENGINEERING	DISTRIBUTOR	FRM Treasury/Banking Mgmt	RECEPTION	RETAILSTORE
Process --->	CRM Event Marketing	PLM R&D	EPC Design DCI	CRM Distribution	GST	HR Courier Rcv/Send/Distribute	CRM Retail POS
Process --->	CRM Website Marketing	PLM ECN	EPC Engineering Drawings	PURCHASE	FRM GST/TDS Taxation Mgmt	HR Visitors/Guest Management	CRM Store Replenishment
Process --->	CRM Social Media Mktg	PLM DESIGN	PROCUREMENT	SCM Procurement/Internal	AUDITOR	SECURITY	ECOMMERCE
Process --->	CRM SEO Marketing	PLM PRODUCT	EPC Procurement/Supply	SCM IOM/NonProject Supply	FRM Management Reporting	HR Security Gatepass	CRM eCommerce
Process --->	CRM Lead Scan & Buying	PLM VENDOR	EPC Manpower/Supply	MANUFACTURING	FRM IPO Management	HR Attendance Management	CRM Dropshipment/Buyback
		PLM RELEASE	CONSTRUCTION	EPC Site Manufacturing	GRC	SECRETARY	REALESTATE
		PLM LIFESPAN	EPC Factory Manufacturing	SCM Asset & Maintenance	FRM Legal Management	Booking GuestHouse/ConfRoom	CRM Realstate Unit>BAF
		PLM QUALITY	MM	SCM Hire Asset Management	FRM Risk Management	Appointment/Meeting/Functions	SCM Realstate Unit based
		PLM ECM	EPC Construction/Civil	WAREHOUSE	QC	IMPLEMENT	FRANCHISE
		ITEM Maters	EPC Piping Works	SCM Factory Manufacturing	IQC-Incoming Quality Check	ITSM DevOps ERP Project	CRM Franchise Management
		Products Masters	EPC Painting Works	SCM Subcontracting	LineQA-Line Quality Assurance	ITSM DevOps Design	SCM Franchise Management
		BOM Masters	EPC Electrical Works	SCM Jobshop/Machineshop	OQC-Outgoing Quality Check	ITSM DevOps Develop	SOFTROBOT
		Machine Masters	EPC Installation Works	SCM Lot/Batch Manufacturing	PQC-Packing Quality Check	ITSM DevOps Test	Codeless Software Development
		Workcenters	EPC Plant Commissioning	SCM Process Manufacturing	RQC-Return Quality Check	ITSM DevOps Release	Process>Task>Form/Report>User
		Storage Locations	SCM Purchase/Store/Inward	COMMISSIONING	STORE	HELPDESK	EDUCATION
		Supplier Ratings	SCM Stores Returns/Salvage/Scrap	EPC Plant Commissioning	SCM Returns/Replace/Buyback	ITSM DevOps Support	LMS Learning Mgmt System
		QMS	DISCIPLINE*	EPC Plant Commissioning	SCM Bin/Rack/Shelllife/Transfers	ITSM Ticket Managemt System	Syllabus, Class & Tutor Mgmt
		SS Standards	PROCESS	CONSTRUCTION	SHIPMENT	ITSM*	SITE
		BRC Standards	CIVIL	EPC Plant Commissioning	SCM Fulfillment/Dispatch	RISKDESK	EPC Site Management
		ISO 9001:2015	MECHANICAL	SCM Plant Commissioning	SCM Returns/Replace/Buyback	SOLUTIONDESK	EPC Site Expense Mgmt
		6-Sigma/KPI QMS	PIPING	SCM Plant Commissioning	SCM Bin/Rack/Shelllife/Transfers	DEVELOPMENTDESK	EPC Site DPR Mgmt
		PMI Project Mgmt	ELECTRICAL	SCM Plant Commissioning	SCM Hire Asset Management	KNOWLEDGEDESK	QUARRY
		Pharma Standards	INSTRUMENTATION	SCM Plant Commissioning	SCM Logistics/Drivers/Carriers	MASTERDATADESK	MFG Quarry Management
		PCMM/CMMi Stds.	O&M	SCM Plant Commissioning	SCM Logistics/Drivers/Carriers	ADMIN	MINES
				SCM Plant Commissioning	SCM Logistics/Drivers/Carriers	Database/Server Management	MFG Mines Management

**PRE-DEFINED
USERS AND
THEIR RIGHTS**

**ROLE BASED
ACCESS
CONTROL**

MobileMXM SoftRobot EIM System => Enterprise Information Management

ERP	GTD	CRM	DMM	TMM	OMS	SDM	SMS	PMS	CSS	PLM	SCM	PPP	MFG	EPC	IMS	LMS	EAM	MMS	QMS	HCM	TLM	TOM	PAY	WAG	PGM	PA	LEG	ESS	
ERP	Role...	Masters Upload	Setup Process	Golive Process	Support Process	Department	Employee	Users	Process Mining	Task Mining	Usage Mining	Backup Mining	Reporting	Security	AuditTrail	Solutions	Products	Applications	Process	Workflow	Dataflow	AI	BI	UX					
ERP	IMPLEMENT	Manage Implementation				Manage Organization			Manage Operations				Manage Governance			Manage Systems						Concepts...							

SOFTSERVICE IMPLEMENTATION TOOL	
Implementation Manager	
Company Manager	
MasterData Manager	
GoliveData Manager	
MOBILEERP USER ADMIN TOOL	
Employee Manager	
User Manager	
Rights Manager	
TECHNOLOGY BEST PRACTICES	
BPM-Business Process Library	
MobileERP Architecture	
SoftRobot Architecture	
SoftServer Architecture	
Technology Architecture	

Manage Implementation

1. **Master Uploads:** Data Collections, Cleaning, Formatting, Migration, Uploading and Testing. Main masters are Praty, Item etc.
2. **Setup Process:** Study, accept, refine, change, give timeline targets, budget and user rights to every process steps.
3. **Golive Process:** Collect Golive data, clean, format, migrate, upload and test go live data like accounts opening balance etc.
4. **Support Process:** Support self service tickets, FAQ Documents, Self Help Chatbots, Support Teams, Support Portals etc.

Manage Organization

1. **Departmentwise:** Departmentwise assets, users, employees, process, apps, files, documents and task are managed
2. **Employeewise:** Employeewise assets, users, process, apps, files, documents and task are managed
3. **Userwise:** Userwise Software license, process, apps, files, documents, usage and task are managed

Manage Operations

1. **Process Mining:** Process mining is a data-driven method to find process costs, cycle time and delays to achieve 6Sigma Std.
2. **Task Mining:** Analyzes individual tasks within a larger process (e.g., budget approval for accounts payable).
3. **Usage Mining:** It involves analyzing user interactions with software applications to find how users utilize the software.
4. **Backup Mining:** It involves history of backup and recovery. According to governments backup of 9 years to be maintained.

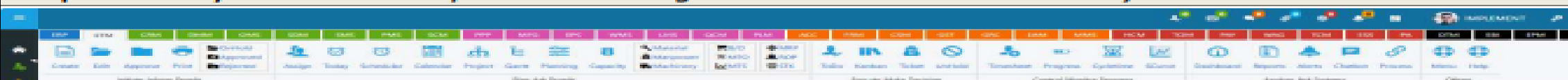
Manage Governance

1. **Reporting:** It involves monitoring and assessing compliance with policies, regulations, and internal controls.
2. **Security:** Access control security management is a fundamental aspect of security used to protect people, apps, and assets.
3. **Audit Trail:**

MobileMXM SoftRobot EIM System => Enterprise Information Management

MobileERP : You need only One Software across Organization

10x productivity with ETM: Enterprise Task Management and Process driven ERP Systems



10x Sales: Lead to Cash Earning Cycle: Deliver on time, in budget and get paid faster

CRM	DMM	OMS	SDM	SMS	PMS	SCM
Customer Relation Management	Digital Event & Marketing Management	Offer Management System	Sales and Distribution Management	Service & Contract Management System	Project Management Systems	Supply Chain and Inventory Management System
Zoho, Salesforce, Zensar	Hubspot, SEMrush, Facebook	Zoho, Odoo, Quoter	SAP, D365, Zoho, Odoo, NetSuite	ServiceNow, Zoho, Jira	Primavera, MS Project	Shipbase, NetSuite, Tada

10x Savings: Spend to Pay Savings Cycle: Simplify operations and save time and money

PPP	MFG	EPC	WMS	LMS	QCM	PLM
Plan, Procure and Purchase Management System	Manufacturing Management System	Construction Management Systems	Warehouse & Delivery Management System	Logistics & Fleet Management System	Quality Control Management System	Product Lifecycle Management
SAP Ariba, D365, Infor, Wipac	SAP, Batchmaster, Odoo	EPCProman, Highrise	NetSuite, Fishbowl, 3pl, Odoo	Fleetio, SAP Transportation, Odoo	Tally, SAP, D365, Sage	Autodesk, Siemens

10x Profit: Cash Flow Improvement Cycle: Reduce operational costs, increase profitability

ACC	FRM	GST	CMS	GRC	EAM	MMS
GL, AR, AP, Audit Accounts Management	Finance [BG,LC,FD,CC] Resource Management	GST, Import, Export Forex Management System	Cost / COPA, TDS Management Systems	Governance, Risk, Compliance Audit Management	Enterprise Asset Management System	Maintenance Management Systems
Tally, Sap, D365, Sage	Sap, Fusion, Vyapar, Sage, D365	Tally, Cleartax, Zoho, TCS	Tally, Sap, Fusion, D365, EasyCost	SAP Hana, D365, Tally	ServiceNow, IBM Maximo	AssetWorks, Upkeep

10x Performance: Employee Growth Cycle: Improve quality and retention of talent.

HCM	TOM	PAY	WAG	TCM	ESS	P&A
Human Capital Management	Time Office Management	Payroll Management System	Labour Attendance and Wage Management	Travel and Claims Management System	Employee Self Service System	Personal Administration & Productivity
Successfactor, ZohoPeople	eTimeOffice, FactoTime	BeerPag, Gusto, Saral	Workday, CoConstruct, FactoTime	SAP Concur, TravelPerk	Freshwork, Pleak	Tally, Okta, Optal

10x Systems Usage: Codeless IT Systems: Automate tasks that require human intelligence

DTM	EBI	EPM	SEM	ITM	QMS	ECM
Digital Transformation Management	Enterprise Business Intelligence	Enterprise Process Management	Strategic Enterprise Management	IT Asset & Service Management System	Quality Management Systems	Enterprise Content Management
Infogys, TCS, IBM, PWC, Wipro	PowerBI, SAP BioObjects, Zoho	Signavio, Pega, Kissflow	SAP SEM, G2, Sendlight, Corporate	ServiceNow, Zoho, Jira	Bluebeam, MasterCtrl	OpenText, SharePoint

10x Business: Ready to go Business Systems: Automate your small business with ease

Government	Construction	Marketing	Wellness	Hospitality	Services	Education
National, State, Local, Bank, Insurance, Public Utility Services etc.	Real Estate, Infra, BOT, EPC, Contractors SubContractors, Quarry	Franchise, Jewellers, Distributor, Media, News Agency etc.	Hospital, Pharmacy, Diagnostic center Management	Hotel, Restaurant, TimeShare Clubs, Travel Companies	Laundry, Saloon, Gym, Traders, Karvana Stores	School, College, University, Class Management
Infogys, TCS, IBM, PWC, Wipro	EPCProman, Highrise, Aavas	Tally, Sage, Wingo, Yes	Infogys, TCS, IBM, PWC, Wipro	ServiceNow, Zoho, Jira	Tally, Sage, Wingo, Yes	TCS, Zoho, EduSoft, Ineb

Users

Customer

Supplier

Money

Employee

Systems

Business

GTD/ADMM

ISO/PMI/KPI

APICS/LEAN

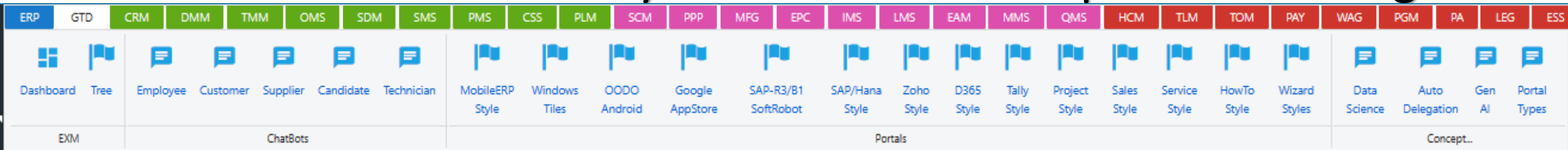
6Sigma/IFRS

PCIM/KRA

CMIM/DEVOPS

POS/SME

MobileMXM SoftRobot UXM System => User GUI Experience Management



User Experience Management (UX Management) is the practice of managing user experience design-related activities within an organization to create growth and good management practices. Remember that UX management is essential for creating a positive user experience, aligning business goals, and ensuring the success of systems, products and services. It consists of

1. **Usability:** UX Focuses on ensuring that Apps are easy to use, enhancing user productivity and satisfaction UX aims to minimize user frustration and errors.
2. **Visual Design UX:** Prioritizes the aesthetics of the user interface (UI). Includes color schemes, typography, images, and overall visual appeal.
3. **Interaction Design UX:** Deals with creating user-friendly and responsive interactions between users and a product. ensures seamless navigation and use.
4. **Information Architecture UX:** Focuses on organizing and structuring information logically and intuitively. E.g. Process flows, Kanbans, Tree, Graphs and Charts.
5. **Accessibility UX:** Ensures that products are usable by a wide range of users, including those with disabilities.
6. **Emotional UX:** Manages users' emotional responses and commitment to a product. Creates likable or memorable moments, fostering loyalty.

A **chatbot** is a computer program that simulates human conversation with an end user. Not all chatbots are equipped with artificial intelligence (AI), but modern chatbots increasingly use conversational AI techniques such as natural language processing (NLP) to understand user questions and automate responses to them. The next generation of chatbots with generative AI capabilities will offer even more enhanced functionality with their understanding of common language and complex queries, their ability to adapt to a user's style of conversation, and use of empathy when answering users' questions.

A **portal** is a website or application that serves as a gateway to various services, information, or resources. Types are as follows:

Internal Portals: Internal portals often exist within an intranet, meaning only authorized users can access them.

External Portals: External portals serve as a starting point for browsing the web. Training material portal, job portal etc.

User specific Portals: Certain user needs certain kind of GUI e.g. Accounts need Tally Style GUI, SAP trained users need SAP style menus, Construction site needs different portal, Quarry Site needs different portal, Retail Store needs different portal.

MobileMXM SoftRobot UXM System => User GUI Experience Management

- Organize**
- ETM-Tasks
 - EPM-Projects
 - EBI-Analytics
 - ESS-Self service
 - EPM-Process
 - RPA-Automation
 - ECM-Content

- Initiate**
- Form to DB
 - XLS to DB
 - API to DB
 - ChatBot to DB
 - OCR to DB
 - Qrcode to DB
 - Approval to DB

- Plan**
- PRP-Project
 - CRP-Capacity
 - MRP-Material
 - HRP-Manpower
 - EAM-Machinery
 - WMS-Workflows
 - GTD-Assign Work

- Execute**
- ToDo List Drive
 - Kanban Drive
 - B/O-Purchase
 - MTO-Order
 - MTS-Forecast
 - Checklist Drive
 - Role based drive

- Control**
- Progress Report
 - Cycletime Report
 - S-curve Report
 - MRP Reports
 - ROP Reports
 - Stock Reports
 - Gantt Reports

- Deliver**
- Dashboards
 - Tabular reports
 - Pivot Reports
 - Value Tree
 - Drilldown
 - Drag & Relate
 - Visual boards

MobileERP

Project | Process | Documents | Analytics | Quality

PMI | Process | Create | Edit | Approve | Print | OnHold | Approved | Rejected

Project | IOCL | Planning | Capacity | Material | Manpower | Machinery | Assign

B/O | MTO | MTS | ToDo | Kanban | Progress | Cycletime | S Curve | MRP | ROP | STK | Reports | Dashboard

Analysis & Closure | All others...

6. Project : ECM-Enterprise Content Management System

Page | Checklist | Library | Uploads | Chatter | Meetings | Emails | Case | Hold | Share

Project

OIL INDIA ASSAM (624)

MOBILEERP

OPEN

One centralized place

All discussions, Task lists, Workflows, Files & documents, Gantt charts, Calendar and more.

Keep track of Your employees. Their work. Overall project progress.

- Collaborate**
- Proofing/Printing
 - Discussion/Chat
 - In-Email Filing
 - Meetings/WFM
 - Hold/Announce
 - Share/Uploads
 - Cases/Library

- Systems**
- PLM-Design Product
 - CRM-Sell Product
 - ERP-Deliver Product
 - HRM-Get Work done
 - QMS-ISO/6S/PMI/BRC
 - BPM-Process control
 - SAAS – Cloud Servers

MobileMXM SoftRobot ULM System => User Life Cycle Management

ERP	GTD	CRM	DMM	TMM	OMS	SDM	SMS	PMS	CSS	PLM	SCM	PPP	MFG	EPC	IMS	LMS	EAM	MMS	QMS	HCM	TLM	TOM	PAY	WAG	PGM	PA	LEG	ESS	
User Group	Process Applications	User Location	Device Master	Software Master	Organization Chart	User Profile	Create User	AssignRoles UserRights	Provide Device	Install Software	Provide Orientation	Manage User	Manage UserRights	Manage Device	Manage Installations	Monitor UserActivity	Provide Training	Resignation Exitinterview	Disable User	Disable UserRights	Recover Device	Backup Data	Training	Flowchart					
ULM: User life cycle management							User Onboarding					User Management					User Offboarding					Concept..							

MOBILEERP USER ADMIN TOOL	
	Employee Manager
	User Manager
	Rights Manager

User life cycle management (ULM) is the process of creating, managing, and deleting user accounts and access rights across various applications and resources in an organization. ULM typically involves the following stages.

0. ULM Masters: This is the process to implement existing organization data into system.

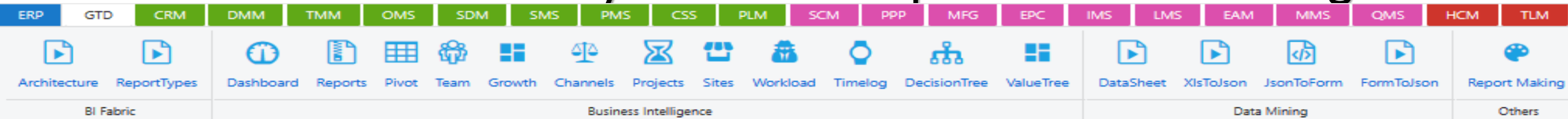
1. User onboarding: This is the process of creating user accounts and assigning them to the appropriate groups, roles, and permissions based on their job function and responsibilities. User onboarding also includes providing users with the necessary credentials, training, and support to access the applications and resources they need.

2. User management: This is the process of updating and maintaining user accounts and access rights as the users' data, roles, and needs change over time. User management also involves monitoring user activity, enforcing security policies, and resolving user issues.

3. User offboarding: This is the process of removing user accounts and access rights when the users leave the organization or change their status. User offboarding also includes revoking user credentials, transferring user data, and conducting exit interviews.

ULM can be done manually or automatically, depending on the size and complexity of the organization and the applications and resources involved. Manual ULM can be time-consuming, error-prone, and insecure, as it requires human intervention and coordination across different departments and systems. Automatic ULM can be achieved by using software tools that integrate with the organization's directories, applications, and resources, and automate the provisioning and deprovisioning of user accounts and access rights based on predefined rules and workflows. Automatic ULM can save time, reduce errors, and enhance security, as it eliminates the need for manual input and ensures consistent and timely enforcement of policies and compliance requirements.

MobileMXM SoftRobot EBI System => Enterprise Business Intelligence



Enterprise Business Intelligence (BI) refers to the strategic use of data and analytics within an organization to gain insights into various aspects of its operations. . These insights can span areas such as **sales, marketing, finance, processes, and human resources** Let's delve deeper into EBI.

Following codeless reports are auto created by system without using any commercial Excel, Analytics tool or AI Software's. Its purely codeless.

1. **Dashboards:** A **dashboard** is a visual display of the most important information needed to achieve one or more objectives. It consolidates and arranges relevant data on a single screen, allowing users to monitor critical information at a glance.
2. **Scorecards** are also Dashboards which provides process, document or person specific performance report. The score tells us how the unit performed.
3. **Reports:** A **report** is a nonfiction account that presents and/or summarizes facts about a particular event, topic, or issue. It serves as an organized document that communicates essential info to a specific audience for various purposes. It can be statement, Daybook or Register.
4. **Pivot:** PivotTable is more than just a static report—it's an **interactive way to explore your data** and gain insights!. It gives data in 3D/4D View.
5. **Team:** This is specialized codeless report which gives details of team performance. E.g. Sales Team Performance Target vs Actual.
6. **Growth:** This is specialized codeless report provides growth as per last year vs this year or time period as specified.
7. **Channel Performance Report:** This report evaluates the performance of different communication channels (such as email, phone calls, etc.)
8. **Projects Performance Report:** This report evaluates the performance of project wrt completed, pending, delays, costs, billing, collections etc.
9. **Sites Visual Report:** It shows powerful way to **communicate complex information** in a clear manner. It shows office, store, site etc layouts.
10. **Workload Reports:** It shows current workloads of every employee and departments so that you can check how much free time they have.
11. **Timelog Reports:** Based on punch, leave, ODvisit, travel and timesheet and actual work you can analyze every employees work.
12. **Decision Tree:** A **decision tree** is a powerful tool used in **supervised learning** for both **classification** and **regression** tasks. Its also a mindmap.
13. **Value Tree:** It empowers organizations to make informed decisions by visually connecting business values to underlying drivers. E.g. Profit
14. **80-20 rule report - Pareto Principle,** says **80% of outcomes (or outputs) result from 20% of all causes (or inputs)** for any given event.
15. **6Sigma Report:** This report gives sigma value based on total incident occurred and total failures based on set baseline.
16. **Process Cycle Time or Journey Report:** This reports tells us how much average time and cost a particular process takes to execute.
17. **Process Stage Reports:** This report tells us which stages are deadlog in process and needs improvement based on delays and costs.
18. **Kanban Report:** IT provides an ideal solution for visualizing the flow of work, tracking progress, and understanding the status of processes.
19. **Chatbot/ Reportbot / Convbot Report:** Its Generative AI based Reporting via co-pilot, or agent based on particular domain training provided in knowledgebase

MobileMXM SoftRobot EBI System => Enterprise Business Intelligence

Auto Generate codeless Reports without buying any Analytics tools or hiring any IT expert

This is MobileERP Enterprise AI

Use Artificial Intelligence to automate your business

EAI ENTERPRISE AI REPORTING

- Chatbot
- Reportbot
- Conversations

EBI ENTERPRISE BI REPORTING

- My Dashboards
- My Reports
- My Visuals
- My Tree

ECB ENTERPRISE CHATBOTS

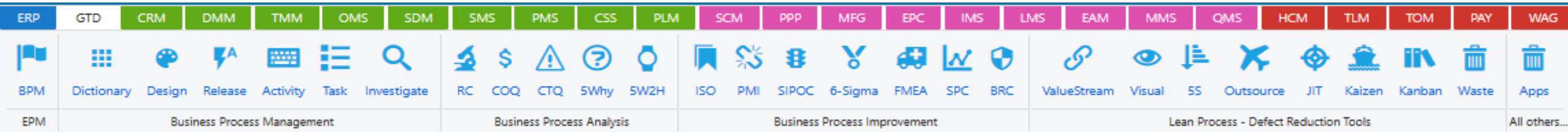
- Service XM Chatbots
- Survey XM Chatbots

BI-VALUE DRIVEN REPORTS

- Accounts
- Projects
- Marketing
- Planning
- Sales
- Stores
- HR

#	What MobileERP can do for you?.	Stakeholders	Executives	Planners	Directors	Managers
1	CRM - Marketing Automation AI can be used to analyze customer data, personalize marketing campaigns, and automate lead generation and qualification.	Chatbots Answers Customer Sales Queries, discounts, schemes, benefits and convinces customer to buy products/services.	Automate Work Lead, Opportunity and Deal Generation. Auto Customer Sales Calls and escalation to team member if required.	Decision Making Assign Qualified Leads & Marketing Budget to Team Members, Creates realtime scheme and prices based on competition.	Predictions Marketing Campaign Budgets, Sales Team Perfo, Sales Funnel / Pipeline x periods	Followup & GTD Followups Sales Team to convert lead into opporunity and opportunity to deal or sales order
2	CRM - Sales Automation AI can be used to provide customized products and pricing based on clients requirements and needs. It can also take Orders, calculate delivery dates and do fulfillment.	Chatbots Helps customer to find and order right products, give ATP Dates, Service Dates etc.	Automate Work Order booking	Decision Making Make or Buy Decision with Credit, Stock and Shipment Check done by AI System	Predictions Sales Forecasting	Followup & GTD Sales, Purchase, Production & Project Teams
3	CRM - Service & Support AI-powered chatbots can handle basic customer inquiries, provide support, and route more complex inquiries to human agents.	Chatbots Answers Customer Support queries and quality feedbacks	Automate Work Service Ticket Generation	Decision Making Assign Ticket to right Technician	Predictions Service Forecasting	Followup & GTD Followup Service Technicians to get things done in time
4	AR - Accounts Receivables AI can automate tasks such as invoice processing, payment collections and cashflow forecasting	Chatbots Answers Billing Related Queries and facilitates for online payments	Automate Work Bill creation, email and followups	Decision Making Assign Collection responsibility to team member	Predictions Cashflow Forecasting	Followup & GTD Followup Customers and Sales Team for pending collections.
5	AP - Accounts Payables AI can automate tasks such as invoice processing, expense tracking, and financial forecasting.	Chatbots Answers Billing Related Queries and facilitates for online payments	Automate Work Bill creation, email and followups	Decision Making Assign Payment responsibility to team member	Predictions Cashflow Forecasting	Followup & GTD Followup team member to do payments in time as per government rules
6	Human resources: AI can help automate the recruitment process by screening resumes, conducting initial interviews, exit interviews, appraisals, orientations etc.	Chatbots Candidate & Employee Chatbot helps to Apply, Fix Interview and Reply	Automate Work Schedule & Conduct Interviews, Orientation, Appraisals etc.	Decision Making Automated Selection, Vacancy creation, Appraisal score, Work Escalation, Work Allotment	Predictions Headcount requirements Forecasting	Followup & GTD Followup with Candidate to submit documents and do joining formalities, Followup employees to get work done.
7	Supply chain and logistics: AI can optimize inventory management, automate warehouse operations, and route shipments to minimize delivery times and costs.	Chatbots Supplier Chatbots can ask vendors to provide timely offers, delivery dayes against PO etc.	Automate Work Store and Warehouse Operations via NFC, Barcode, QRCode ETC.	Decision Making Can decide and select vendor for purchasing items , prepares and send PO against Planning MRP	Predictions Material, Logistics Requirement Forecasting	Followup & GTD Followup with Vendors to supply materials in time. Followup with Accounts to release payments in time.
8	Operations and production: AI can help automate manufacturing processes, optimize production schedules, and predict equipment maintenance needs.	Chatbots Field Technician or Factory worker chatbot can update work	Automate Work Manufacturing Operations via connecting to PLCs, Drones or CNCs.	Decision Making Can decide and make BOM required to manufacture a ordered items. Can do project planning also.	Predictions Manufacturing Requirement Forecasting	Followup & GTD Followup with Maintenance Persons for Failures and workers for delays.
9	Quality control: AI can be used to monitor product quality, identify defects, and analyze data to identify opportunities for improvement.	Chatbots Customer Returns chatbot handles complains, RMA & satisfaction surveys	Automate Work RMA - Customer complain or Factory Complain ticket NCR generated auto	Decision Making Assign RAM Complain Ticket to concerned Engineer. Also escalates issues to management to analyse	Predictions Future defects, returns and reputation of company predicted	Followup & GTD Followup with QC Persons done to eliminate defect. Other department auto followup done to solve NCR and Customer complain

MobileMXM SoftRobot EPM System => Enterprise Business Process Management



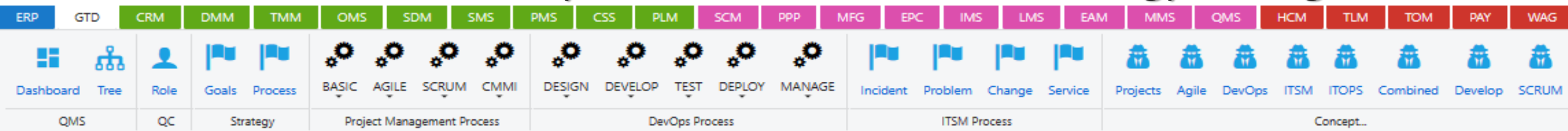
Enterprise Business process management (EPM) or (BPM) is a way of **breaking down business processes** into their most basic elements: the **tasks and activities** a business carries out. BPM shows, clearly and transparently, how a product or service transforms as it moves through an organization's process sequence, often in near real-time. The ultimate result is to **optimize performance as well as profits, as key business goals** and indicators of success are built into the discipline. Business process management can be implemented across any industry or process, from back-office business processes like **order-to-cash** and **procure-to-pay**, to customer-centric business processes like customer journey mapping. We provide **WORLDS FIRST PROCESS DRIVEN ERP SOFTWARE**.

Business Process Analysis (BPA) is a systematic approach to understanding, evaluating, and improving how organizations carry out their tasks and activities. **Business Process Analysis or BPA** examines each part of a process: **What is working well, Areas for improvement, Optimal changes** Determine how improvements can be made. With **Desired Outcomes** like **Cost savings, Increased revenue, Enhanced business engagement**: Understand customer interactions and conversions.

Business Process Improvement (BPI) is a systematic approach of **analyzing, optimizing, and enhancing existing business processes** to achieve better efficiency, effectiveness, and overall performance. It consist of **Identify Areas for Improvement, Implement Changes, Monitor Outcomes**.

Lean Process is a methodology that emphasizes **efficiency, waste reduction, and continuous improvement**. Lean focuses on getting the right things to the right place at the right time in the right quantity. It consists of **Minimize Waste, Optimize Flow, Empower People, Continuous Improvement**.

MobileMXM SoftRobot ITM System => Information Technology Management



ITM: Information technology Management system consists of IT Projects, Services and Operations Management

Projects: There are 4 ways to manage IT – Information Technology Projects:

- 1. Basic:** Projects typically go through phases: **Initiation, Planning, Execution, Monitoring and Controlling, Closure as per PMI Standards using PERT/CPM Techniques.**
- 2. Agile:** **Agile Project Management** is an approach that uses short cycles (sprints) to develop products or services, emphasizing collaboration, adaptability, and frequent deliverables
- 3. Scrum:** **Scrum Project Management** is an **iterative and incremental** approach that emphasizes **collaboration, flexibility,** and **regular feedback** to deliver high-quality products .
- 4. CMMi:** **CMMI (Capability Maturity Model Integration)** is a process improvement framework having 5 levels that helps organizations streamline processes, enhance quality, and drive business performance through building and benchmarking key capabilities·

DevOps Process: **DevOps** is the union of **people, process,** and **technology** to continually provide value to customers. It brings together development (Dev) and operations (Ops) to create a culture of collaboration, agility, and efficiency. DevOps will do activities like Design, Develop, Deploy and Manage. DevOps will encompass both ITSM, ITOps & AIOpsSystems.

ITSM Process: IT Service Management (ITSM) is the practice of managing end-to-end IT services to meet business goals. ITSM encompasses all the processes and activities to: **Record Incident, Solve Problem, Change Software and provide all IT services.** ITSM goes beyond basic IT support. While ITOps teams manage technology infrastructure, ITSM teams optimize and deliver efficient services. ITSM covers workplace technology, from laptops to servers to critical software applications.

ITOps Process: IT Operations (ITOps) encompasses the processes, practices, and services associated with delivering and managing IT infrastructure and services. ITOps professionals are essential for keeping digital services up and running, optimizing performance, and adapting to evolving technology!

AIOps (Algorithmic IT Operations) is a method that leverages **artificial intelligence (AI)** and **machine learning (ML)** analytics technology to simplify IT operations management and automate problem resolution - **Reduced Operational Costs.**

MobileMXM SoftRobot ITM System => Information Technology Management

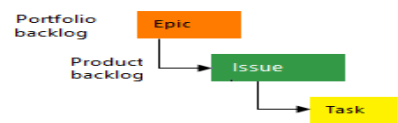
SOFTROBOT - FULL STACK DEVELOPMENT

- Application Manager - PowerApp
- Interface Manager - PowerBI/VS
- Logic Manager - PowerVA/CB
- Data Manager - PowerRPA/API

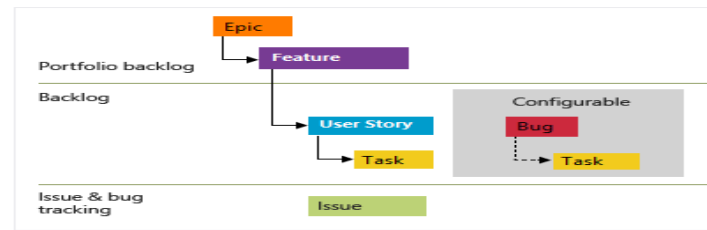
Full stack software development refers to the end-to-end creation of web applications, encompassing both the **front end** (client-side) and **back end** (server-side) components. Full stack developers have the ability to design complete web applications, mobile applications and websites. Full stack developers work on both front end and back end.

- 1. Application Manager : Power Apps** is a suite of apps, process, services, and connectors provided by MobileERP. It offers a **rapid development environment (RDE)** for building custom applications tailored to your business needs.
- 2. Interface Manager: PowerVS** is an **integrated development environment (IDE)**. It helps companies to develop codeless Forms, Reports and Workflows. **PowerBI** allows users to analyze data, create interactive visualizations, and share insights.
- 3. Logic Manager: Power Virtual Agents (Power VA)** is a powerful tool that enables users to create and deploy AI chatbots and virtual agents with ease.
- 4. Data Manager: PowerRPA** enables organizations to automate repetitive, manual tasks using software robots. It provides integration to 3rd party data and software's.

BASIC



AGILE



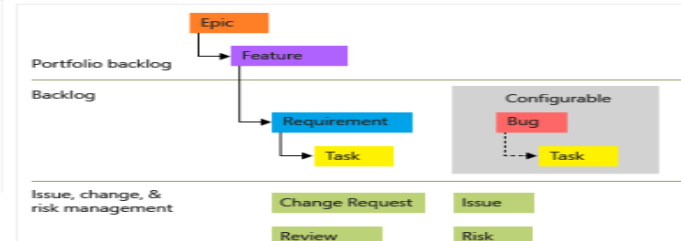
DevOps Templates

Tracking area	Basic	Agile	Scrum	CMMI
Workflow states	<ul style="list-style-type: none"> To Do Doing Done 	<ul style="list-style-type: none"> New Active Resolved Closed Removed 	<ul style="list-style-type: none"> New Approved Committed Done Removed 	<ul style="list-style-type: none"> Proposed Active Resolved Closed
Product planning (see note 1)	<ul style="list-style-type: none"> Issue 	<ul style="list-style-type: none"> User story Bug (optional) 	<ul style="list-style-type: none"> Product backlog item Bug (optional) 	<ul style="list-style-type: none"> Requirement Bug (optional)
Portfolio backlogs (2)	<ul style="list-style-type: none"> Epic 	<ul style="list-style-type: none"> Epic Feature 	<ul style="list-style-type: none"> Epic Feature 	<ul style="list-style-type: none"> Epic Feature
Task and sprint planning (3)	<ul style="list-style-type: none"> Task 	<ul style="list-style-type: none"> Task Bug (optional) 	<ul style="list-style-type: none"> Task Bug (optional) 	<ul style="list-style-type: none"> Task Bug (optional)
Bug backlog management (1)	<ul style="list-style-type: none"> Issue 	<ul style="list-style-type: none"> Bug 	<ul style="list-style-type: none"> Bug 	<ul style="list-style-type: none"> Bug
Issue and risk management	<ul style="list-style-type: none"> Issue 	<ul style="list-style-type: none"> Issue 	<ul style="list-style-type: none"> Impediment 	<ul style="list-style-type: none"> Issue Risk Review

SCRUM



CMMI



MobileMXM SoftRobot ITA System => IT Asset Management System

ERP	GTD	CRM	DMM	TMM	OMS	SDM	SMS	PMS	CSS	PLM	SCM	PPP	MFG	EPC	IMS	LMS	EAM	MMS	QMS	HCM	TLM	TOM	PAY	WAG	PGM	PA	LEG		
Asset	ASSET	Asset Process Manager	Major Assets			Misc Assets			IT Assets Management				Requestor	Approver	IT Service Management														

IT Asset Management (ITAM) is a system of business practices that seeks to maximize the value of IT equipment within an organization by combining financial, contractual, and inventory data to track the status of IT assets across their lifecycle¹. ITAM involves processes related to **acquisition, deployment, maintenance, optimization, and disposal** of IT assets

<h3>System Manager</h3> <p>Manager who defines system..</p>	<h3>Asset Manager</h3> <p>Manager who manage the assets..</p>	<h3>Asset Requestor</h3> <p>Employee using the assets...</p>	<h3>Asset Provider</h3> <p>Update Status/Health of Assets</p>
Location / Vendor / Department / Project	Capital Asset Master 135	Asset Receipt Request 3	Allocates Assets against Request
Types: Assets / IT Assets / Machines / Vehicles / Items	IT Asset Master 105	Asset Return Request 2	Send Assets to Maintenance/AMC
Upload: Assets / IT Assets / Machines / Hire Machines / Items	Machines / Hire Machines 1 115	Asset Interchange/Replacement 5	Send Assets to Scrap/Disposeoff/Sales
Employees / Users / Rights	Consumable / NonStock Items 23587	Asset Discontinuation/Retirement 1	Send Requests to Purchase to buy New Assets
<h3>IT Hardware</h3> <p>Computers, Printers etc.</p>	<h3>IT Software</h3> <p>Softwares, Domains etc.</p>	<h3>IT Consumables</h3> <p>Printer Inks, Papers etc.</p>	<h3>IT Nonstock</h3> <p>Cables, Wires, Bags etc.</p>
Asset Installation	Installation OnPremise/Cloud	Assetwise Consumption	Assetwise Consumption
Asset Expiry Status	License Expiry Status	Consumables Expiry Status	Item Scrap Status
Asset Usage History	License Usage History	Consumables Usage History	Item Usage History
Asset Inventory Status	License Payment Status	Consumables Expense Status	Item Expense Status

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